PROFESSIONAL SERVICES

Drive productive processes. Move to Cloud ERP and SAP Business ByDesign.

SAP® Business **ByDesign**®

SIRIS

Professional Services. Run Smarter.

AGE OF DISRUPTION

Digital is changing the rules of the game. New entrants are entering the market, disrupting incumbent business models.

Digital disruption is revolutionising the professional services sector, bringing great opportunity and significant risk. One of the biggest changes will be the massive shift in the way that professional services interact with clients. But disruption will also affect business models, talent acquisition, and revenue streams.

In the last 15 years, 52% of the Fortune 500 companies have disappeared. They have been replaced by leaner, more innovative, and more agile companies that understand the implications of the digital economy.

To survive, leaders in the professional services sector must embrace disruption and introduce new models in order to transform. The worst thing a leader in any knowledge-intensive business can do, is nothing. Or, to quote Formula One driver Mario Andretti, "If everything seems under control, you're not going fast enough."

> **A McKinsey Global Institute survey of 46 countries and 800 different work environments found the number of people forced out of jobs by machines could near the one billion mark by 2030. The report said up to one-fifth of the world's total workforce will feel the effects of automation.**
>
> McKinsey & Company (2017)

THE REWARD IS GROWTH

But those who accept the challenge stand to profit, immensely. Firstly, competitors that do not transform will lose credibility, and customers — and those customers will become new prospects. Secondly, automation enables a higher level of productivity, increasing capacity without increasing inputs.

SIRIS UNLOCKS GROWTH

What limits your growth?

- Have you outgrown your existing spreadsheets and legacy software?
- Are your suppliers and partner businesses pressuring you to integrate systems?
- Is your data centre taking strain? Are IT costs escalating, just to keep things constant?
- Are you maximising talent utilization? How well can you staff team members on projects to match availability and skill sets?
- Do you have visibility into business metrics across your workforce and projects?
- Has meeting regulatory compliance requirements been an issue?

As your workforce and/or client base grows, automating processes, maximizing revenue, ensuring compliance and effectively utilising people's time becomes increasingly important.

A Cloud-based ERP system provides a robust, versatile and empowering solution.

SAP ®Business ByDesign

SIRIS

Professional Services. Run Smarter.

With uncommon insight and decades of SAP experience, Siris knows how to help your business run better, smarter and more efficiently than ever before. Our purpose and promise is to realise breakthrough results for your team, your brand and your business. The way we do this is through long term relationships and a deep understanding of how your business works.

Siris' knowledge of the Professional Services Industry combined with ERP and business process experience will help your firm:

- Maximize project profitability
- Reduce project risk
- Be more customer-centric
- Optimise workforce utilisation
- Improve planning and forecasting
- Improve project reporting and milestone tracking
- Enable a mobile workforce
- Automate and integrate end-to-end business processes

Smart Analytics puts you in control

Siris has integrated SAP Business ByDesign with SAP Analytics Cloud for the kind of business intelligence professional service firms need to remain competitive. With SAP Analytics Cloud you'll have:

- Streamlined end-to-end analytics with the power of predictive analytics and machine learning technology.
- All the information you need when you need it so that you can answer complex business questions in a couple of clicks. Up to date, anytime.
- Blend data from different sources, create compelling data visualizations, run ad-hoc reporting, and more.
- Create dynamic visual stories based on key business areas, sectors or issues.

YOUR SIRIS TEAM

Each of the founders of Siris has more than 20 years of SAP experience across multiple full implementations, global template rollouts, upgrades and database migrations. Our deep business process knowledge and technical understanding enables us to interpret customer requirements for successful delivery of SAP implementations.

Solution Design

With a blend of business and technical knowledge, Siris can assist in matching your business strategy with system design to enable you to meet your objectives.

Business restructuring

Siris understands the best practices built into the software and can map your existing business processes to the system.

Implementation

Siris has in-depth knowledge of SAP implementation methodologies and solution design.

Make the smart choice. Future proof your business with the SAP Integration Experts. Speak to Siris to book a demonstration.

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